



PARTNERSHIP PROTECTION Stop fraud & safeguard your brand

Partnerize and BrandVerity offer a full range of tools to detect possible partnership fraud, paid search monitoring infringements and web compliance

issues. But what actually is partnership fraud and what is the potential effect on your business?

proprietary data-science to detect unusual data patterns that warrant review and possible investigation. The most common types of fraud we see in the partnership channel are:

MOST COMMON

FORMS OF FRAUD

Partnership fraud is a constantly evolving arena. Partnerize uses advanced

Click Spoofing Toolbar Injections Click Insertion Deceiving Redirects

> **Click Flooding Bot Fraud Device Spoofing Cookie Stuffing**

Proxy Tunneling Illegitimate Install Form

THE IMPACT ON THE INDUSTRY

lyze the effect of fraud and what the true cost is to marketers.

Thousands of brands and partners use the Partnerize Fraud Manager every

day. But what is the scale of the threat that they're protecting themselves

from? We've taken a closer look at both Partnerize and industry data to ana-

It's estimated that 9% of all partnership 9% transactions are affected by fraud. Source: CHEQ Global Economic Impact

1,300

POSSIBLE

FRAUD ALERTS

AVERAGE

\$1.4 | BILLION |



billion from fraudulent transactions. Source: CHEQ Global Economic Impact Study, 2020

On an average day and across all clients, the

Partnerize Anti-Fraud Suite alerts marketers

By the end of 2020,

affiliate marketers are expected to lose \$1.4

to 1,300 possible fraud alerts. Source: Partnerize Partner Automation Platform

On average, 1.5% of

potentially fraudulent.

conversions are

POTENTIALLY **FRAUDULENT** CONVERSIONS

56%

are flagging publisher

ratios or click volumes

seem suspicious

behavior, where conversion



are where individual

conversions look suspicious

Source: Partnerize Partner Automation Platform

39%

investigation

are where the end-user

behavior needs further

*Source: Partnerize Partner Automation Platform

THE NATURE OF NON-COMPLIANCE Partnering with you is a privilege, not a right. It's important that your partners and affiliates adhere to your terms and conditions. However, sometimes bad actors sneak through and conduct non-compliant behavior. The most common types of affiliate and partner non-compliance are: **Keyword Bidding URL Spoofing Trademark Violations Dayparting Displaying Unauthorized Ads IP & Geo Targeting**

After only three months, retail brands using BrandVerity's Paid Search Monitoring Tool see an average decrease in partner abuse of 77%.

increase by 20-30%

due to increased holiday season traffic.

THE IMPLICATIONS
OF INFRINGEMENTS

Search monitoring and web compliance are critical technology for partner and

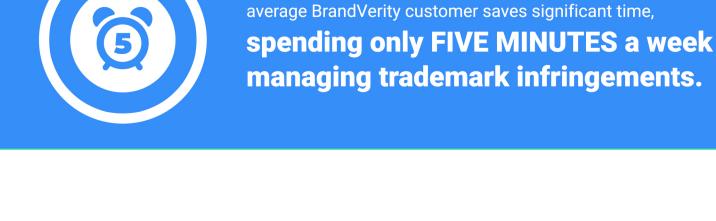
affiliate programs. Partnerize has acquired the technology and team of

BrandVerity, the monitoring and compliance leader, to offer an unsurpassed,

integrated brand protection solution. This has enabled us to look at the

implications of infringements and what it means when your partners aren't

compliant.



WANT TO LEARN MORE?

In Q4, trademark infringements

Through automation and built-in remediation tools, the

Request a demo

If you're concerned about fraud and affiliate compliance, reach out to us

today to learn more.

IF. PARTNERIZE